



To: Valued Interstate Battery Dealers

From: IBSA of Tri Cities

Subject: Ultimate Service

Here at Interstate Batteries we are constantly striving to serve you better both on and off business hours. We understand the importance of capturing all of your potential Battery sales and that is why we have partnered with Transaxle. They will be stocking a large variety of Interstate Batteries for when you need them after hours, weekends, or in between your regular delivery schedule. Please see below for contact information. The benefit to you is that you no longer have to wait for the Interstate truck for your product, but still have that choice. This will help you service your customers without delay, and capitalize on more Battery sales by having quicker access to them. Your scheduled route service will not change, and routes and adjustments will be handled in the same manner as you're accustomed to.

Please follow these guidelines when purchasing from Transaxle

- Sales are cash, cheque or credit card; however you may choose to open an account
- All Sales require standard core return
- Your purchase price will be same as you current Interstate dealer price

We think this will be a great benefit to you and your business. Please don't hesitate to call with any questions or concerns.

Sincerely,

Interstate Batteries of Tri Cities

